



Improving site security while driving down costs

Replacing manned guarding with remote security solutions

“We chose Securitas because their remote security solutions are backed up by comprehensive support services.”

Gus McMillan
Service Manager, Motus Commercials
(Isuzu) Glasgow

About Motus Commercials

Motus Commercials is the largest independent commercial vehicle dealer group in the UK with over 100 franchise outlets.

One of these is Motus Commercials (Isuzu) in Glasgow; as its name suggests, the site sells Isuzu trucks and employs Isuzu-trained technicians to deliver specialist repair and maintenance services.

The presence of high value stock and machinery makes site security an important consideration.

The story in brief:

- For some time, Motus Commercials (Isuzu, Glasgow) had used Securitas man guarding to protect the site during weekends. We advised that a remote solution would be more cost effective and offer security 24/7
- The Remote Video Solution (RVS) combines digital CCTV with remote monitoring by officers at the Securitas Operations Centre (SOC). We also manage and maintain the system
- In the event of an alarm, the SOC team can identify the issue via the real time digital camera feed and respond accordingly, either with an audio warning or by despatching a mobile patrol
- This remote solution has reduced the monthly security costs for the site by approximately 75%.

Fast facts

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Sector
Automotive

2

Location
Glasgow

3

Services
CCTV, intruder alarms,
remote monitoring,
keyholding, and alarm
response





A state-of-the-art security solution

With high value stock on the forecourt and expensive equipment in the workshop, the principal security threats for this Motus Commercial site are theft and fire.

The business was using our manned guarding services to provide security out-of-hours until, as part of a regular business review, we recommended they consider switching to a remote technology solution. The business case was strong; it would deliver significant cost savings while providing security cover 24/7, not just at weekends.

Following a thorough survey, we put forward a proposal and technical specification based on our Remote Video Solution (RVS).

This video surveillance service combines digital CCTV with remote monitoring by specially trained security officers at the Securitas Operations Centre (SOC). It's an end-to-end solution, fully managed by us; we lease the security equipment to the client on a five-year term and are responsible for on-site installations and maintenance throughout that period.

Responding in real-time

In the event of an intruder or fire alarm being triggered, the SOC team can verify what is happening in real-time via the digital camera feed.

They can then intervene proactively by issuing an audible warning (via the system) to deter would-be intruders or thieves. The remote system is augmented with our keyholding and alarm response services, so, if necessary, we can despatch a mobile patrol team to investigate further.

This was an important consideration, as Gus McMillan, Service Manager at the site explains, "We talked to another provider about installing remote surveillance," he says, "but they weren't able to offer all the back-up services that Securitas does."

As well as protecting the site out of hours, the CCTV approach has the added advantage of capturing activity during working hours. "There was an incident on site when a vehicle was damaged and the video footage enabled us to ascertain what happened" confirms McMillan, adding, "The presence of the cameras has also encouraged more responsible behaviour on-site."

Significant savings

The cost savings are considerable, amounting to around a 75% reduction in the monthly outgoing compared to the cost of man guarding. The combined effectiveness and affordability of the remote system prompted McMillan to recommend us to a sister Motus Commercial site, also in Glasgow, and we have since installed the same solution for them.

To find out more about how our solutions-led approach could support your security needs please get in touch.

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